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7 UNITED STATES DISTRICT COURT  
8 WESTERN DISTRICT OF WASHINGTON  
9 AT SEATTLE

10 EDIFECS, INC.,

11 Plaintiff,

12 v.

13 WELLTOK, INC.,

14 Defendant.

CASE NO. C18-1086JLR

ORDER GRANTING MOTIONS  
TO SEAL

15 **I. INTRODUCTION**

16 Before the court are Defendant Welltok, Inc.’s (“Welltok”) motion to seal  
17 (Welltok MTS (Dkt. # 47)) and two motions to seal filed by Plaintiff Edifecs, Inc.  
18 (“Edifecs”) (1st Edifecs MTS (Dkt. #86); 2d Edifecs MTS (Dkt. # 99)) (collectively, the  
19 “Motions”). The court has considered the Motions, the parties’ submissions concerning

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1 the Motions, the relevant portions of the record, and the applicable law. Being fully  
2 advised,<sup>1</sup> the court GRANTS the Motions.

## 3 II. BACKGROUND

4 The court has detailed this case’s factual and procedural background in prior  
5 orders and will not repeat it in detail here. (*See* 1/9/20 Order (Dkt. # 110) (sealed) at  
6 2-10; 11/8/19 Order (Dkt. # 76) at 2-6.) In sum, this is a tortious interference case that  
7 revolves around Edifecs’ allegation that Welltok’s former Vice President of Sales, David  
8 Profant, “engaged in an unlawful raid of senior Edifecs employees.” (*See* 11/8/19 Order  
9 at 4.) The parties seek to seal documents submitted in connection with Welltok’s motion  
10 for summary judgment (Welltok MSJ (Dkt. # 29)); Edifecs’ response to Welltok’s motion  
11 for summary judgment (Edifecs MSJ Resp. (Dkt. # 85)); Welltok’s motion to exclude the  
12 expert testimony of Todd D. Menenberg (Welltok MTE (Dkt. # 45)); and Edifecs’  
13 response to the court’s order to show cause (Edifecs OSC Resp. (Dkt. # 98)).

## 14 III. ANALYSIS

### 15 A. Legal Standard

16 When deciding a motion to seal, courts “start with a strong presumption in favor  
17 of access to court records.” *Foltz v. State Farm Mut. Auto. Ins. Co.*, 331 F.3d 1122, 1135  
18 (9th Cir. 2003) (citing *Hagestad v. Tragesser*, 49 F.3d 1430, 1434 (9th Cir. 1995)). This  
19 presumption, however, “is not absolute and can be overridden given sufficiently

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21 <sup>1</sup> Neither party requests oral argument on the Motions (*see* Welltok MTS at 1; 1st Edifecs  
22 MTS at 1; 2d Edifecs MTS at 1), and the court concludes that oral argument would not be  
helpful to its disposition of the Motions, *see* Local Rules W.D. Wash. LCR 7(b)(4).

1 compelling reasons for doing so.” *Id.* (citing *San Jose Mercury News, Inc. v. U.S. Dist.*  
2 *Ct. N. Dist. (San Jose)*, 187 F.3d 1096, 1102 (9th Cir. 1999)). The standard for  
3 determining whether to seal a record depends on the filing that the sealed record is  
4 attached to. *See id.* at 1136-37. Because the sealed documents at issue here are attached  
5 to motions that are “more than tangentially related to the merits of [this] case,” the court  
6 applies the compelling reasons standard to determine if sealing is appropriate. *See Ctr.*  
7 *for Auto Safety v. Chrysler Grp.*, 809 F.3d 1092, 1098-102 (9th Cir. 2016).

8 Under the compelling reasons standard, the party seeking to seal a judicial record  
9 bears the burden of showing that “compelling reasons supported by specific factual  
10 findings . . . outweigh the general history of access and the public policies favoring  
11 disclosure.” *Kamakana v. City & Cty. of Honolulu*, 447 F.3d 1172, 1178-79 (9th Cir.  
12 2006) (internal citations omitted). A failure to meet that burden means that the record  
13 will be filed in public. *Id.* at 1182. If a court decides to seal a record, it must “base its  
14 decision on a compelling reason and articulate the factual basis for its ruling.” *Id.* at 1179  
15 (quoting *Hagestad*, 49 F.3d at 1434).

16 “In general, ‘compelling reasons’ sufficient to outweigh the public’s interest in  
17 disclosure and justify sealing court records exist when such ‘court files might have  
18 become a vehicle for improper purposes,’ such as the use of records to . . . release trade  
19 secrets.” *Kamakana*, 447 F.3d at 1179 (quoting *Nixon v. Warner Commc’ns, Inc.*, 435  
20 U.S. 589, 598 (1978)). The final determination of what constitutes a compelling reason is  
21 “best left to the sound discretion of the trial court.” *Nixon*, 435 U.S. at 599.

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1 In addition, in the Western District of Washington, parties seeking to file  
2 documents under seal must follow the procedure laid out in Local Rule 5(g). *See* Local  
3 Rules W.D. Wash. LCR 5(g). Pursuant to Local Rule 5(g), a party filing a motion to seal  
4 must include “a certification that the party has met and conferred with all other parties in  
5 an attempt to reach agreement on the need to file the document[s] under seal.” *Id.* LCR  
6 5(g)(3)(A). The party seeking to seal the documents must also explain the bases for  
7 requiring the relief. *Id.* LCR 5(g)(3)(B).

8 **B. Welltok’s Motion to Seal**

9 Welltok seeks to seal certain exhibits to the Declaration of Anne Cohen in support  
10 of Welltok’s motion for summary judgment. (*See* Welltok MTS at 1.) Welltok originally  
11 filed Exhibits 1-21 to the declaration of Anne Cohen under seal. (*See id.* (citing Cohen  
12 Decl. (Dkt. # 21)); *see also* Cohen Exhibits (Dkt. ## 49-69).) However, after conferring,  
13 Edifecs and Welltok “reach[ed] agreement that certain documents did not need to be filed  
14 under seal.” (*See id.* at 2.) The parties agreed that the unredacted Cohen Exhibits 1, 13,  
15 15, 17, 18, 20, and 21 may be filed publicly. (*See* Edifecs Resp. to Welltok MTS (Dkt.  
16 # 79) at 2.) The parties further agreed that Cohen Exhibits 2-12, 16, and 19 should  
17 remain under seal. (*See id.* at 3.) The parties further agreed that a version of Cohen  
18 Exhibit 14 that redacts the name of an employee not relevant to this dispute may be filed  
19 publicly. (*See id.*) Edifecs submitted redacted versions of Cohen Exhibits 10 and 16 that  
20 it agrees may be filed publicly. (*See id.* at 5-6.)

21 The court finds there are compelling reasons to seal the requested exhibits and  
22 GRANTS in part Welltok’s motion to seal. The exhibits at issue contain customer and

1 employee personal information, details about employee compensation and terms of  
2 employment, and other non-public, sensitive financial information. The unredacted  
3 Exhibits 2-12, 16, and 19 shall remain under seal.

4 **C. Edifecs' First Motion to Seal**

5 Edifecs seeks to seal the following exhibits:

- 6 • Exhibits H and S to the Declaration of Aravind Swaminathan in Support of  
7 Edifecs' Response to Welltok's Motion for Summary Judgment and Motion  
8 to Exclude Testimony of Todd D. Menenberg (*see* 1st Edifecs MTS at 2  
9 (citing 1st Swaminathan Decl. (Dkt. # 84)); 1st Edifecs Exhibits (Dkt.  
10 # 87));
- 11 • Portions of Exhibits C, G, I, J, K, L, M, T, U, V, Y, AA, and BB to Mr.  
12 Swaminathan's declaration (*see id.*); and
- 13 • Portions of Exhibits D and X to Mr. Swaminathan's declaration (*see id.*).

14 Edifecs filed unredacted versions of these exhibits under seal (*see* 1st Edifecs Exhibits)  
15 and seeks to file redacted versions of these exhibits publicly (*see* 1st Edifecs MTS at 2-3).  
16 Although Welltok did not file a response setting forth the reasons for sealing C, G, I, J, K,  
17 L, M, T, U, V, Y, AA, and BB, the content of these Exhibits have substantial overlap  
18 with sensitive documents for which the court has already granted motions to seal. (*See*  
19 *supra* § II.B; 10/31/19 Order (Dkt. # 74).) Therefore, the court GRANTS Edifecs' first  
20 motion to seal.

21 **D. Edifecs' Second Motion to Seal**

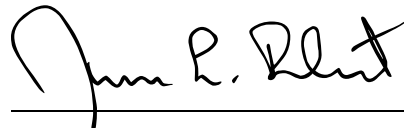
22 Edifecs also seeks to seal “[p]ortions of Exhibit B, and the entirety of Exhibit D”

1 to Mr. Swaminathan's declaration in support of Edifecs' response to the court's order to  
2 show cause. (*See* 2d Edifecs MTS at 2 (citing 2d Edifecs Exhibits (Dkt. # 101)).)  
3 Welltok did not file a response. (*See generally* Dkt.) The court agrees with Edifecs.  
4 These exhibits contain private compensation information and associates that  
5 compensation with specific employees. Therefore, the court GRANTS in full Edifecs'  
6 second motion to seal.

#### 7 **IV. CONCLUSION**

8 For the foregoing reasons, the court GRANTS in part Welltok's motion to seal  
9 (Dkt. # 47); GRANTS Edifecs' first motion to seal (Dkt. # 86); and GRANTS Edifecs'  
10 second motion to seal (Dkt. # 99). The court DIRECTS the clerk to REMOVE the seal  
11 on Exhibits 1, 13, 15, 17, 18, 20, and 21 to Ms. Cohen's declaration (Dkt. # 48) that  
12 Welltok filed at Dkt. ## 49, 61, 63, 65, 66, 68, and 69.

13 Dated this 10th day of January, 2020.

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16 JAMES L. ROBART  
17 United States District Judge  
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